



Zoi Fanourgiakis

Account Manager

zoi.fanourgiakis@roanokegroup.com

212-412-9224

INSURANCE LICENSES

- New York
- Non-resident
Licenses: New
Jersey, Connecticut

ASSOCIATIONS

- New York New
Jersey Foreign
Freight Forwarders
& Brokers
Association
- JFK Air Cargo
Association
- Air Forwarders
Association
- Long Island Import
Export Association

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Zoi Fanourgiakis joined Roanoke Trade in February of 2018, as an Account Manager in the New York office, serving clients all across the Tristate Area. Zoi is a licensed insurance broker with over 10 years of experience in insurance. Zoi specializes in catering to her clients' unique set of insurance and surety needs, while managing client relationships and seeking new business opportunities for transportation intermediaries, customs brokers, importers and exporters. In addition to her P&C license for the state of New York, Zoi is also licensed in Life & Health. Zoi is a graduate of the City University of NY, Hunter College, with a Bachelor of Arts degree in Chemistry and in Economics. Always searching to enhance her knowledge, Zoi is currently working towards obtaining her Associate in Marine Insurance Management (AMIM). Roanoke Trade, a division of Roanoke Insurance Group and part of Munich Re Specialty Group Ltd., operates as a specialty insurance broker focused on surety and insurance solutions for transportation intermediaries, 3PLs, customs brokers and companies with supply chains, and is a leading provider of customs bonds, marine cargo insurance and ATA Carnets for the industry. *"My work is more than just a job; it is a commitment to stand by my clients and guide them through the complicated and unknown."*

– Zoi Fanourgiakis